To our participants, donors, volunteers, and friends:

Fiscal year 2020 (FY20) was a year of growth and challenges that showcased Family Focus’s adaptability, resilience, and responsiveness to meet the needs of the communities we serve.

The year began with exciting changes, including increased funding for most services. The successful Sustainable Community Schools pilot program entered its second year. Staff participated in the “Complete the Count” program to ensure communities of immigrants and those living in underserved communities were counted in the U.S. Census. Family Focus also celebrated being promoted to “delegate agency” status for our early childhood programs, allowing staff to begin executing many programs independently instead of under the umbrella of another agency.

Growth continued with internal changes. Grants from the Kiphart Family Foundation and the Hearst Foundation allowed us to make investments in infrastructure and technology. Our finance staff also took the lead in advocating to increase administrative funding for grants to reflect the realistic costs that accompany executing a program grant. These changes to grant administrative funding have positively impacted all nonprofits.

FY20 also introduced Family Focus to Dara Munson and Chicago Child Care Society. Early discussions about the benefits of combing agencies began in 2019, led by our now-retired President and CEO, Merri Ex. Merri celebrated her 45 year career in nonprofits at the end of June 2019, but postponed her official retirement 6 months to lead the first half of merger discussions.

Then suddenly, with the COVID-19 pandemic, our world changed. Centers closed and our priorities shifted from running programs to supporting our participants’ survival. Programs were conducted virtually, and our annual gala, which generates one-third of our donation revenue, was cancelled. Thankfully, with the enthusiastic support of our funders and Chicago’s philanthropic community, we were able to deliver emergency services providing food, household supplies, housing and utility support, and PPE materials to more than 3,000 families. Centers ran socially distanced drive-thru events for participants to pick up groceries, diapers, activities for kids and educational materials for parents. We are proud of the resilience of our staff to continue our work while creating new opportunities for community engagement. Our COVID-19 response was recognized by Governor J. B. Pritzker, Senator Dick Durbin, and many local news agencies.

Though FY20 was an incredibly challenging year, we are proud of our achievements and optimistic of a great future ahead.

Sincerely,

Vaughn Gordy  
Chair, Board of Directors

Caterina Varvaro  
Interim President and CEO

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*Member, Center Advisory Board

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www.family-focus.org
Family Focus, Inc. Statement of Financial Position: June 30, 2020 and 2019

<table>
<thead>
<tr>
<th>Assets</th>
<th>2020</th>
<th>2019</th>
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<tbody>
<tr>
<td><strong>Current Assets</strong></td>
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<tr>
<td>Cash and cash equivalents</td>
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<td>Grants and contracts receivable</td>
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<td>1,917,227</td>
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<td>Other receivables</td>
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<td>Pledges receivables</td>
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<td>Prepaid expenses and other assets</td>
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<td><strong>Total current assets</strong></td>
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<td><strong>Pledges Receivable, Net</strong></td>
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<td><strong>Property and Equipment, Net</strong></td>
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<tr>
<td>Land</td>
<td>53,687</td>
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<tr>
<td>Building and improvements</td>
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<td>Leasehold improvements</td>
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<td>178,710</td>
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<td>Furniture and equipment</td>
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<td>1,368,234</td>
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<td>Less accumulated depreciation and amortization</td>
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<td>4,022,840</td>
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<td><strong>Total property and equipment, net</strong></td>
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<td><strong>Security Deposits</strong></td>
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<td><strong>Liabilities and New Assets</strong></td>
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<td><strong>Current Liabilities</strong></td>
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<tr>
<td>Current portion of long-term debt</td>
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<td>Current portion of capital lease payable</td>
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<td>Refundable advance</td>
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<td>Accounts payable and accrued expenses</td>
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<td>Accrued compensated absences</td>
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<td>457,910</td>
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<td>Deferred revenue</td>
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<td><strong>Total current liabilities</strong></td>
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<td><strong>Noncurrent Liabilities</strong></td>
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<td>Long-term debt, net of current maturities</td>
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<td>Capital lease payable</td>
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<td>Other long-term liabilities</td>
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<td><strong>Total noncurrent liabilities</strong></td>
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<td><strong>Total liabilities</strong></td>
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<td><strong>Net Assets</strong></td>
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<tr>
<td>Without donor restrictions</td>
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<td>Undesignated</td>
<td>43,648</td>
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<td>Designated for Endowment</td>
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<td>Reserved for property and equipment</td>
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<td><strong>Total without donor restrictions</strong></td>
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<td>With donor restrictions</td>
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<td><strong>Total net assets</strong></td>
<td>3,122,547</td>
<td>3,154,437</td>
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<table>
<thead>
<tr>
<th>FY20 Revenue</th>
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<tr>
<td>Government</td>
<td>2%</td>
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<td>Corporations</td>
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<tr>
<td>Foundations</td>
<td>5%</td>
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<tr>
<td>Other</td>
<td>85%</td>
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<tr>
<td>Individuals</td>
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<table>
<thead>
<tr>
<th>FY20 Expenses</th>
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<tbody>
<tr>
<td>Programs</td>
<td>3%</td>
<td></td>
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<tr>
<td>Fundraising</td>
<td>12%</td>
<td></td>
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<tr>
<td>Administration</td>
<td>85%</td>
<td></td>
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**Center Locations:**
- Family Focus Aurora
- Family Focus DuPage
- Family Focus Englewood
- Family Focus Evanston
- Family Focus Highland Park
- Family Focus Lawndale
- Nuestra Familia—Belmont Cragin
- Nuestra Familia—Cicero

$5,943,008 $4,683,997
<table>
<thead>
<tr>
<th>Amount</th>
<th>Donors</th>
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| $100,000+ | Healthcare Foundation of Highland Park  
Hearst Foundation, Inc.  
Kiphart Family Foundation |
| $75,000-$99,999 | Anonymous  
The Crown Family  
Irving Harris Foundation  
Paul M. Angell Family Foundation |
| Special thanks to the attorneys at Jones Day for their generous pro bono legal services. |
| $50,000-$74,999 | Blue Cross and Blue Shield of Illinois  
Charles H. and Beverly E. Shaw Foundation  
Healthy Communities Foundation  
INC Board  
Polk Bros. Foundation |
| $25,000-$49,999 | A Better Chicago  
Community Foundation of the Fox River Valley  
Flex Print  
George R. Kendall Foundation  
Highland Park Community Foundation  
ReaderLink Distribution Services, LLC |
| $15,000-$24,999 | Anonymous (2)  
Chicago Community Foundation  
Community Memorial Foundation  
DuPage Community Foundation  
Linda and Charles E. Glew  
Grainger Foundation  
Ruth and Stephen Grant  
Sharad K. Kapur  
Morraine Township  
Run BeCAUSE  
Rita and Arthur Sussman  
Yeal Highland Park |
| $10,000-$14,999 | Abboud Family Foundation |
| The Chicago Community Foundation  
Comcast Foundation  
Drs. Nancy J. Crown and Samuel K. Weisman  
Leibowitz Legacy Fund  
Morgan Stanley  
Patricia Mulcahy and Vaughn Gordy  
PNC Foundation  
Mary Quigg  
Robert R. McCormick Foundation  
Siragusa Family Foundation  
Sourcebooks  
Wells Fargo |
| $7,500-$9,999 | Donna Barrows  
Trillium Foundation |
| $5,000-$7,499 | Aileen S. Andrew Foundation  
Community Family Center, Inc.  
Mr. and Mrs. Henry Cretors  
Ernst & Young  
Mr. and Mrs. Wade Fetzner  
The First Bank of Highland Park Foundation  
The Friedman Family  
Friedel Family Foundation  
Nancy Meyer and Marc Weiss  
Diana and Bruce Rauner  
Suzanne and Lindsay Resnick  
SB Friedman Development Advisors  
Unitarian Church of Evanston  
Youth Crossroads, Inc. |
| $2,500-$4,999 | Anonymous (2)  
The Honorable Marjorie Craig Benton  
Lisa Degliantoni  
Fifth Third Bank  
Francis Beidler Foundation  
Alderman Juany Garza  
Jeanine M. Jascia Foundation  
Jewel-Osco  
Carol Kloster  
Ms. Linda Kime and Dr. John Struck  
Ms. Jennifer Steans  
TCF Foundation  
United Way of Metropolitan Chicago  
UPS |
| $1,500-$2,499 | Anonymous (2)  
Liz and Barry Barretta  
Michael Booth  
City of Aurora  
Clayton Struve Family Foundation  
Mr. and Mrs. David Colman  
Jane and John Colman  
Elizabeth Escobedo  
First National Bank of Omaha  
Framers Insurance Group  
of Companies  
Donna and James Gottlieb  
Patricia Pell  
Mr. and Mrs. George T. Simon |
| $1,000-$1,499 | Anonymous (2)  
Arthur C. Nielsen, Jr. Family  
Charitable Trust (AN)  
Christine and John Bakalar  
Amelia and Thomas Bayer  
Elizabeth Beidler Tisdahl  
David B. Brint  
Alderman Edward Bugg  
Marim S. Darso and Shahid Ahmed  
Carmen Diaz  
Evanston High School District #202  
Elizabeth Galbraith and Ephraim Paul  
Bob Gerber  
Mr. Jerry Goldman  
Kovler Family Foundation  
Stephen Majszak and Terry Sukenik  
John and Ladd Mengel  
National Society of Black Engineers—Chicago Alumni  
Optimist Club of Deerfield  
Eleanor and William Revelle  
Rebecca and David Russo  
Pfizer Foundation  
Satter Foundation  
Waubonsee Community College  
Margaret Weiss and M. David Austen-Smith |
| $500-$999 | Anonymous (3)  
B&C W Wilson LLC  
Kay Berkson and Sidney Hollander |
Corey Berger
Denise and Jerry Brown
William Choslovsky
Ann Courter
Mr. and Mrs. Scott Davis
Devon and Andrew Embery
Elizabeth K. Ester and Michael T. Brody
First Bank of Highland Park
Fox Valley Park District
Melissa June Frey and
William Francis Pridmore
Karen Graham
Agnes Hamos
Hanson Family Foundation
Susan Jacobs
Susan Kennedy and Kenneth Jada
Mr. and Mrs. Lester B. Knight III
Maria Lindsay
William Maher
Michael Musica
Carol Neichert and Nancy Craig
Jane Neumann and Steve Bogira
Mr. and Mrs. Jeff Reuland
Risk Management Solutions of America, Inc.
Rush-Copley Medical Center
Cynthia Sammons and Eric Schwabe
Eric Steele
Michelle Thompson and
H. Woods Bowman
Ward 3 Alderman Ted Mesiacos
David B. Wark & Mary Ann Barrows
Wark Foundation
Robert A. Weinberger
Zuckerman Family Foundation

Kim and Eric Ephraim
GE United Way
Nancy and Steven Hannick
James W. Hock
Beth and David Inlander
Justin Wynn Memorial Fund
Marianna Kepka
Kiwanis Club of Evanston
Kohl's Department Store
Korean Presbyterian Church
Laborer's International Union #582
Mr. and Mrs. Richard Lanier
Mr. and Mrs. Burt B. Lasko
David Lassiter
Lucy and Ken Lehman
Jill and John Levi
Lincolnwood School PTA
Carolyn and Ken Nopar
Adele and Seymour Neems
Madeleine and Jack Neems
Rudy Radasevich
Marianne Renner
Joan Retzlaff
Stephanie and Jason Scott
Ken Slovin
Carol Smith
Mr. and Mrs. Michael Sobel
Leslie Spencer
Nancy Polansky
Debbie and Michael Welgat
Sara West and Ollie Mamaril
Margaret Wilson
Amy Zisook and David Rosen
Mr. and Mrs. Mark A. Zivin

Mark Bischoff
Maxine and Michael Bonn
Kelly and Gus Brest van Kempen
Dianne Burgin, Ph.D
John J. Cahill
Chessman Club of North Shore
Aurelia Cohen
Beth and John Corvino
Robert E. Curley
Barbara Flynn Currie
Judy Curtis
Barbara and Michael Davis
Robert Davis III
Barbara Delaney
Dynamic Global Enterprise, Inc.
Mr. Binoy Edathiparambil
and Ms. Joceline Karimpil
Elgin Well Child
Sharon Eiseman
Janet Gaus Epner and Paul Epner
Ellen and Jerry Esrick
Chuck Ex
Merri and Mitchell Ex
Family Network Inc. Sunshine Fund
Janet and Merrill Freed
Wendy Freyer and Gregory Biehl
Robert L. Friedlander
Elise and Ira Frost
Constance and Willard Galliart
Bryna and Edward Gamson
James Gathii and Rebecca Thuo
Greg Gilchrist
Mr. and Mrs. Gilford
Kristen Glomb
Mark Goetz
Renate Golik
Alan Goldman
Jill Martha Griffiths
The Harper Family
Ms. Lynne Heidt
Sean Henaghan
Mr. and Mrs. Winfred F. Hill
Carol and Roger Hirsch
Ms. Berna Huebner
Jill and Joel Hurwitz
Cynthia D. Jackson
Dr. Beth Jacobs
Daniel Johnson
Rose and Bob Johnson
Jesse Kartus

$499-$250
Tiffany Allen
Anonymous (8)
Michael Auerbach
Jeremy Armer
Michael F. Baccash
Jane Bilger and Andrew Philipsborn
Mrs. Judith S. Block
Richard A. Blumberg
Fay Bomberg
Mr. and Mrs. Jeffrey M. Bramson
Jackie and John Bucksbaum
Chicago Clearing Corporation
Clothes for Charity
Isabell Cooper

$100-$249
Nancy Aardema
Jose Abraham
June and Philip Aimen
Sandy Anderson
Anne Flanagan Bassi for Lake Co. Board
Jamie and Jeffrey Annenberg
Anonymous (16)
Brian Avery
Jorge Ayala
Marcia Ayala
Mr. and Mrs. David W. Baker
Sunny Balsam
Arica Barton
Gordon Berry
Early Childhood Education
Studies show education and support services for parents of children ages 0-5 years old significantly contribute to healthy child rearing practices, prevention of abuse and neglect, and success in school. Programs strengthen parental knowledge to help parents be their child's first teacher, as well as provide family support services such as developmental screenings, support groups, family planning, crisis intervention, and more.

Family Advocacy Centers
We partner with the Department of Children and Family Services (DCFS) to provide parenting classes and one-on-one support from staff for parents who have been reported to DCFS for potential abuse/neglect.

Fatherhood
The Power of Fathers program is for fathers, uncles, and grandfathers seeking to learn positive parenting skills and build better relationships with their children and their children's mother in a safe, welcoming setting. The 12 week program covers topics such as father’s rights, job referrals, child support information, male-female relationships, grandfathering, parental self-esteem, domestic violence, child development, and more.

Home Visiting Services
Home visitors meet with families in the environment they spend most of their time and create a customized support plan to ensure children are meeting critical developmental milestones. Parent reflections and family support worker reports help gauge parents’ knowledge of child development and attitudes regarding their interactions.

Immigration and Citizenship Services
Immigrant families and individuals can receive bilingual services to provide pathways to their new country and to keep families together. Services include assistance with citizenship processing, DACA renewal, interpretation services, ESL and GED classes, citizenship classes, and referrals to healthcare, education and employment.

School and Center-Based Youth Programs
Instead of being home unsupervised after school, children at all grade levels are brought into an educational and safe environment with activities such as homework help, games centered around STEM lessons, literacy through creative writing, visual and performing arts, character development and socioemotional learning, life skills training, and more.

Trauma Support for Young Children and Families
Early childhood trauma has been associated with reduced size of the brain cortex, which is responsible for complex functions including memory, attention, thinking and language. To help break the cycle of violence at the most critical stage in a child’s development, Family Focus involves the entire family in the healing process. These interventions provide integrated therapy, case management, and family support services tailored to the needs of each individual family.

For more information on our programs and services, please visit www.family-focus.org