Principles of Family Support

1. Staff and families work together in relationships based on equality and respect.

2. Staff enhance families’ capacity to support the growth and development of all family members – adults, youth, and children.

3. Families are resources to their own members, to other families, to programs, and to communities.

4. Programs affirm and strengthen families’ cultural, linguistic, and racial identities and enhance their ability to function in a multicultural society.

5. Programs are embedded in their communities and contribute to the community building process.

6. Programs advocate with families for services and systems that are fair, responsive, and accountable to the families served.

7. Practitioners work with families to mobilize formal and informal resources to support family development.

8. Programs are flexible and continually responsive to emerging family and community issues.

9. Principles of family support are modeled in all program activities, including planning, governance, and administration.
To our participants, donors, volunteers and friends:

Fiscal Year 2018 was another year of growth that we are excited to share with you. For the 43rd year Family Focus has continued to successfully provide evidence-based high-quality family support services for Chicagoland families. Here are some highlights:

• Our programs are growing. After opening a new Family Advocacy Center at our Family Focus Lawndale center in mid-2017, the number of participants served through the Family Advocacy Centers (a partnership with the Department of Children and Family Services (DCFS)) has increased from 437 in FY17 to 2,170 in FY18. The Family Advocacy Centers serve families that were reported for suspected abuse or neglect with the goal to reunite families. Our early childhood development services are projected to grow by an additional 1,000 participants served in FY19 due to increased grant awards in FY18 from the Illinois State Board of Education Prevention Initiative and the Maternal Infant Early Childhood Home Visiting program. We are also continuing to partner with peer organizations to extend our program reach. In collaboration with the Ounce of Prevention Fund, Family Focus is exploring the potential effect of a pilot program to saturate a new community with early childhood development services. We also continue to serve and engage fathers through the Power of Father’s initiative in partnership with Children’s Home + Aid, Fathers Families and Healthy Communities and Metropolitan Family Services.

• Our financial forecast is healthy. After the disruption faced by many organizations in the summer of 2017 due to the state budget impasse, staff continued to streamline operations and advocate for the increase in administrative overhead costs in grants. Thanks to advocacy in which Family Focus staff played a leadership role, funders have increased the allowable amount of administration costs for grants. This shift ensures that additional funds go towards programs that directly impact our families. Staff has worked tirelessly to reduce the costs of rented space, create a more mobile-friendly workforce, and review and reduce operations costs. As a result of these continued efforts the Family Focus Board of Directors approved a balanced budget for FY19.

• Our data collection and evaluation methods are advancing. Bridgespan is a highly regarded nonprofit consultation firm and Family Focus was selected by local funders for the “Leading for Impact” program which is a two-year consultation project assisting Family Focus to maximize our expertise in designing and evaluating programs with maximum impact for participants and their families. We are working to upgrade data collection and analysis to continuously improve our programs and provide accurate reporting to our many constituencies.

It is because of these accomplishments and more that we extend our gratitude to our donors, volunteers, staff, corporate partners, private and public funders, and participants for sharing our passion to nurture children by strengthening families. We look forward to another year of supporting Chicagoland families. Thank you for your continued partnership. Please visit our website at www.family-focus.org to learn more and discover how you can join the movement to support families and children in need.

Warm regards,

Vaughn Gordy
Chair, Board of Directors

Merri Ex
President and CEO
Family Focus, Inc. Statement of Financial Position: June 30, 2018 and 2017

**Assets**

<table>
<thead>
<tr>
<th>Current Assets</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$264,742</td>
<td>$369,481</td>
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<tr>
<td>Grants and contracts receivable</td>
<td>1,965,680</td>
<td>2,892,117</td>
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<tr>
<td>Property held for sale, net</td>
<td>1,163,459</td>
<td>0</td>
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<tr>
<td>Pledges receivable, net</td>
<td>0</td>
<td>34,644</td>
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<tr>
<td>Other receivables</td>
<td>118,331</td>
<td>100,692</td>
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<tr>
<td>Prepaid expenses and other assets</td>
<td>19,702</td>
<td>76,744</td>
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<tr>
<td><strong>Total current assets</strong></td>
<td>3,531,914</td>
<td>3,473,678</td>
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</table>

<table>
<thead>
<tr>
<th>Property and Equipment, Net</th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Land</td>
<td>53,687</td>
<td>53,687</td>
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<tr>
<td>Building and improvements</td>
<td>0</td>
<td>2,195,396</td>
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<tr>
<td>Leasehold improvements</td>
<td>152,739</td>
<td>123,855</td>
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<tr>
<td>Furniture and equipment</td>
<td>1,249,714</td>
<td>1,204,155</td>
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<tr>
<td><strong>Less accumulated deprec. and amortization</strong></td>
<td>1,456,140</td>
<td>3,577,093</td>
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<tr>
<td><strong>Total property and equipment, net</strong></td>
<td>642,519</td>
<td>1,962,453</td>
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**Security Deposits**

| Security Deposits                  | 35,665   | 37,131   |

**Liabilities and New Assets**

<table>
<thead>
<tr>
<th>Current Liabilities</th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td>Current portion of long-term debt</td>
<td>$34,487</td>
<td>$32,270</td>
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<tr>
<td>Current portion of capital lease payable</td>
<td>87,768</td>
<td>85,937</td>
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<tr>
<td>Line of credit payable</td>
<td>0</td>
<td>750,000</td>
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<tr>
<td>Accounts payable and accrued expenses</td>
<td>447,261</td>
<td>587,520</td>
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<tr>
<td>Accrued compensated absences</td>
<td>256,657</td>
<td>259,076</td>
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<tr>
<td>Deferred revenue</td>
<td>8,172</td>
<td>49,535</td>
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<tr>
<td><strong>Total current liabilities</strong></td>
<td>834,345</td>
<td>1,764,338</td>
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<table>
<thead>
<tr>
<th>Noncurrent Liabilities</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Long-term debt, net of current maturities</td>
<td>61,990</td>
<td>96,445</td>
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<tr>
<td>Capital lease payable</td>
<td>219,903</td>
<td>307,670</td>
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<td>Other long-term liabilities</td>
<td>30,878</td>
<td>139,374</td>
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<td><strong>Total noncurrent liabilities</strong></td>
<td>312,771</td>
<td>543,489</td>
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<td><strong>Total liabilities</strong></td>
<td>1,147,116</td>
<td>2,307,827</td>
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**Net Assets**

<table>
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<th>Unrestricted</th>
<th>2018</th>
<th>2017</th>
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<tr>
<td>Undesignated</td>
<td>545,666</td>
<td>472,391</td>
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<tr>
<td>Designated for Endowment</td>
<td>1,001,559</td>
<td>1,001,559</td>
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<tr>
<td>Reserved for property and equipment</td>
<td>1,401,830</td>
<td>1,568,846</td>
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<tr>
<td><strong>Total unrestricted</strong></td>
<td>2,949,055</td>
<td>3,042,796</td>
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<tr>
<td>Temporarily restricted</td>
<td>113,927</td>
<td>122,639</td>
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<tr>
<td><strong>Total net assets</strong></td>
<td>3,062,982</td>
<td>3,165,435</td>
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**Selected FY2018 Family Focus Highlights:**

- 1,732 students enrolled at 21 after school program sites
- 10,632 individual home visits completed
- 2,170 participants served through the Family Advocacy Centers

Between 2011 and 2018, Family Focus has reduced its dependence on government grants from 85% to 74% and expanded other sources of revenue.
FY 2018 DONORS
Family Focus gratefully acknowledges the individuals, companies and foundations that generously supported our mission from July 1, 2017 to June 30, 2018.

$150,000+
Get IN Chicago
Paul M. Angell Family Foundation

$100,000-$149,000
The Crown Family
Healthcare Foundation of Highland Park
Pritzker Early Childhood Foundation

$75,000-$99,999
Anonymous
Irving Harris Foundation
Power of Fathers Collaborative

Special thanks to the attorneys at Jones Day for their generous pro bono services.

$50,000-$74,999
Beverly and Warren Hayford
Healthy Communities Foundation
INC Board
Polk Bros. Foundation
United Way of Metropolitan Chicago
Impact Fund, a McCormick Foundation Fund

$25,000-$49,999
Alfred Bersted Foundation
Anonymous (2)
City of Aurora
City of Evanston
Exelon Corporation
George R. Kendall Foundation
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Henry Crown and Company
Moraine Township
Patricia Mulcahy and Vaughn Gordy
ReaderLink and
The Abboud Family Foundation

$15,000-$24,999
After School Matters
Anonymous (2)
Community Memorial Foundation
DuPage County
Fifth Third Bank
The Grainger Foundation
Grant Healthcare Foundation
Jacob J. Fink Charitable Foundation
The Sidley Austin Foundation
The Steans Family
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Yea! Highland Park

$10,000-$14,999
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Anonymous (3)
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Beverly E. Shaw Foundation
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Clayton Struve Family Foundation
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Ms. Maja Eaton
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- K.J. Winslow

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- Ms. Carmen Corbett
- Clothes for Charity
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- Mr. and Mrs. Andrew Embrey
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- Mr. and Mrs. Paul Fischer
- Mr. and Mrs. James Fogerty
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- Monica Getzendanner
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- Mr. Todd Glomb
- Mr. and Mrs. Steven Glover
- Elizabeth and David Graham
- Mr. and Mrs. Steven Hannick
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Laborers’ International Union of North America Local #582
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Ms. Ethel Liten
Mardie MacKinn Fund
Michael Malkin
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Mr. Randy San Miguel
Mr. Anthony C. Murph
Ms. Stephanie Murray
Dr. Geoffrey A. Nagle
Mr. Jose Louis Navarrete

Adele and Seymour Neems
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Ms. Joan Retzlaff
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Mr. Mike Sirvinskas
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Mr. Jason Swanson
Jay P. Tarshis
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Mrs. Ann S. Wolf
Ms. Amy Zisook and Mr. David Rosen
Mr. and Mrs. Mark A. Zivin

---

Family Focus Community Centers

Aurora
550 Second Avenue
Aurora, IL 60505
630-844-2550

DuPage
2174 Gladstone Court
Glendale Heights, IL 60139
630-521-8808

Englewood
6727 S. Western Avenue
Chicago, IL 60636
773-962-0366

Highland Park
330 Laurel Avenue
Highland Park, IL 60035
847-433-0377

Melrose Park
St. Charles Borromeo
1635 N. 37th Street
Melrose Park, IL 60160
708-652-0900

Cicero
St. Frances of Rome
1500 S. 59th Court
Cicero, IL 60804
708-652-0900

Elgin
620 Wing Street, Ste. 10
Elgin, IL 60123
630-521-8808

Evanston
2010 Dewey Avenue
Evanston, IL 60201
847-475-7570

Lawndale
3517 W. Arthington Street
Chicago, IL 60624
773-722-5057

Nuestra Familia
4878 W. Armitage Avenue
Chicago, IL 60639
773-276-0940
## FY 2018 Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Affiliation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vaughn Gordy, Chair</td>
<td>Chair</td>
</tr>
<tr>
<td>Julie Hamos, Vice-Chair</td>
<td>Vice-Chair</td>
</tr>
<tr>
<td>Sharad K. Kapur, Treasurer</td>
<td>Treasurer</td>
</tr>
<tr>
<td>Elizabeth McRee, Secretary</td>
<td>Secretary</td>
</tr>
<tr>
<td>Bernice Weissbourd</td>
<td>Founder and Chairman Emerita</td>
</tr>
<tr>
<td>Merri Ex</td>
<td>President and CEO, Family Focus</td>
</tr>
<tr>
<td>Dennis Abboud</td>
<td>ReaderLink Distribution Services</td>
</tr>
<tr>
<td>Kyle Bab</td>
<td>Deloitte</td>
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<tr>
<td>Barry A. Barretta</td>
<td>Ernst &amp; Young</td>
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<tr>
<td>Aaron F. Bianco Diaz</td>
<td>Ariel Investments, LLC</td>
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<tr>
<td>Michael Booth</td>
<td>HUB International Midwest, Ltd.</td>
</tr>
<tr>
<td>Jeremy Cairney*</td>
<td>JPMorgan Chase</td>
</tr>
<tr>
<td>Amy DeVore</td>
<td>Compass Mind + Body</td>
</tr>
<tr>
<td>Stephen Fortino</td>
<td>Morgan Stanley</td>
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<tr>
<td>Stephen B. Friedman</td>
<td>S.B. Friedman Development Advisors</td>
</tr>
<tr>
<td>Amy Garvey</td>
<td>Community Volunteer</td>
</tr>
<tr>
<td>Noni K. Gaylord-Harden, Ph.D.*</td>
<td>Loyola University</td>
</tr>
<tr>
<td>James Gottlieb</td>
<td>Chuhak &amp; Tecson</td>
</tr>
<tr>
<td>Sara J. Gourley</td>
<td>Sidney Austin LLP</td>
</tr>
<tr>
<td>Ruth Grant, Ph.D.</td>
<td>Duke University</td>
</tr>
<tr>
<td>William M. Grossmann</td>
<td>Attorney at Law</td>
</tr>
<tr>
<td>Susan Jacobs</td>
<td>Tronc</td>
</tr>
<tr>
<td>Rose Johnson*</td>
<td>Retired, Evanston Skokie Schools</td>
</tr>
<tr>
<td>Carol Kloster</td>
<td>Retired, Chas. Levy and Company</td>
</tr>
<tr>
<td>Joseph McMullen</td>
<td>William Blair</td>
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<tr>
<td>Nancy Meyer</td>
<td>Irving Harris Foundation</td>
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<tr>
<td>Mary Quigg</td>
<td>Salesforce</td>
</tr>
<tr>
<td>Suzanne Resnick</td>
<td>American Board of Medical Specialties</td>
</tr>
<tr>
<td>Gwendolyn D. Rogers, Ph.D.</td>
<td>Retired, Chicago Public Schools</td>
</tr>
<tr>
<td>Rita P. Sussman, Ph.D.</td>
<td>Clinical Psychologist</td>
</tr>
<tr>
<td>Agustin Tinoco*</td>
<td>MB Financial Bank</td>
</tr>
<tr>
<td>Rheana Towner Guess</td>
<td>Hitachi Consulting</td>
</tr>
<tr>
<td>Stephen M. Vick*</td>
<td>Infant Welfare Society</td>
</tr>
<tr>
<td>Richard Weissbourd, Ph. D.</td>
<td>Harvard University</td>
</tr>
<tr>
<td>Scott Wilgenbus</td>
<td>RSM US</td>
</tr>
<tr>
<td>*Member, Center Advisory Council</td>
<td></td>
</tr>
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## FY 2018 Founders, Emeritus, and Professional Advisory Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Affiliation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Irving B. Harris†</td>
<td>Co-Founder</td>
</tr>
<tr>
<td>Bernard Weissbourd†</td>
<td>Co-Founder</td>
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<td>Charles Benton†</td>
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<td>Onnie Darrow††</td>
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<td>Susan Crown-Kunkler</td>
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<td>Dolores G. Norton, Ph.D.</td>
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<td>Bettylu K. Saltzman</td>
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<td>†Deceased</td>
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</tbody>
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**Family Focus**  
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