Principles of Family Support

1. Staff and families work together in relationships based on equality and respect.

2. Staff enhance families’ capacity to support the growth and development of all family members – adults, youth and children.

3. Families are resources to their own members, to other families, to programs, and to communities.

4. Programs affirm and strengthen families’ cultural, linguistic and racial identities and enhance their ability to function in a multicultural society.

5. Programs are embedded in their communities and contribute to the community building process.

6. Programs advocate with families for services and systems that are fair, responsive, and accountable to the families served.

7. Practitioners work with families to mobilize formal and informal resources to support family development.

8. Programs are flexible and continually responsive to emerging family and community issues.

9. Principles of family support are modeled in all program activities, including planning, governance and administration.
To our participants, donors, volunteers and friends:

We are delighted to share our Fiscal Year 2017 annual report with you. Family Focus continued to expand program services while maintaining the highest standards of excellence. Among the highlights:

- Family Focus expanded early childhood development programs throughout our seven centers in Aurora, DuPage, Englewood, Evanston, Nuestra Familia, Highland Park/Highwood and Lawndale. Our Highland Park center expanded to include Round Lake, bringing programs to a community with great need and limited family services. This growth is due to strong and growing partnerships with federal, state and local government agencies, organizations and individuals aligned with our mission to nurture children by strengthening families.

- Our programs continue to operate at the highest standards of excellence. The fatherhood program, Power of Fathers, in collaboration with Children’s Home + Aid, Metropolitan Family Services, and Fathers, Families and Healthy Communities, received national recognition from Mutual of America Foundation. The 21st Century Community Schools program in Lawndale received a statewide award for excellence. Outcomes continue to display excellent results, such as with our Family Advocacy Centers that works with the Department of Children and Family Services (DCFS): only 1% of DCFS-referred participants were re-reported and required additional contact with DCFS in comparison to the Illinois average of 32%.

- Family Focus came through a significant financial challenge faced by many nonprofit organizations throughout the state of Illinois. When the state delayed and then ceased grant payments for work completed by Family Focus, advocates in state government and supporters came to our aide to avoid staff layoffs and program disruption. We are grateful to our board, donors, staff and friends who stood by us through that disruptive time.

As important as the successes we achieve is how we execute our mission to nurture children by strengthening families. Family Focus works in the community to engage and educate caregivers on healthy childhood development and empower parents to be the teachers and advocates for their children's healthy development. Everything we do is guided by the Principles of Family Support to work with the whole family in relationships built on equality and respect, affirming the cultural identity and individual needs of those we serve.

As we move into 2018 we extend our gratitude to our individual donors and Chicago’s philanthropic community for providing essential funding critical to our success. We look forward to continued partnerships this year. Please visit our website at www.family-focus.org to learn more and discover the role you can play in supporting children and families in our communities. Thank you.

Sincerely,

Vaughn Gordy
Chair, Board of Directors

Merri Ex
President and CEO
### Assets

<table>
<thead>
<tr>
<th>Current Assets</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$369,481</td>
<td>$347,488</td>
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<tr>
<td>Grants and contracts receivable</td>
<td>2,892,117</td>
<td>2,541,302</td>
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<tr>
<td>Pledges receivable, net</td>
<td>34,644</td>
<td>34,644</td>
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<tr>
<td>Other receivables</td>
<td>100,692</td>
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<tr>
<td>Prepaid expenses and other assets</td>
<td>76,744</td>
<td>54,501</td>
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<td><strong>Total current assets</strong></td>
<td>3,473,678</td>
<td>3,295,552</td>
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<tr>
<td>Pledges Receivable, Net</td>
<td>-</td>
<td>-</td>
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<tr>
<td><strong>Property and Equipment, Net</strong></td>
<td></td>
<td></td>
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<tr>
<td>Land</td>
<td>53,687</td>
<td>53,687</td>
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<tr>
<td>Construction in progress</td>
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<td>37,932</td>
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<tr>
<td>Building and improvements</td>
<td>2,195,396</td>
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<tr>
<td>Leasehold improvements</td>
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<td>123,855</td>
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<tr>
<td>Furniture and equipment</td>
<td>1,204,155</td>
<td>1,002,771</td>
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<td><strong>Less accumulated deprec. and amortization</strong></td>
<td>1,614,640</td>
<td>1,764,942</td>
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<tr>
<td><strong>Total property and equipment, net</strong></td>
<td>1,962,453</td>
<td>1,543,802</td>
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<tr>
<td>Security Deposits</td>
<td>37,131</td>
<td>37,103</td>
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<tr>
<td><strong>Liabilities and New Assets</strong></td>
<td>$5,473,262</td>
<td>$4,876,457</td>
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</tbody>
</table>

| Current Liabilities                                 |         |         |
| Current portion of long-term debt                   | $32,270 | $30,506 |
| Current portion of capital lease payable            | 85,937  | -       |
| Line of credit payable                              | 750,000 | 428,000 |
| Accounts payable and accrued expenses               | 587,520 | 349,177 |
| Accrued compensated absences                        | 259,076 | 289,053 |
| Deferred revenue                                    | 49,535  | 40,600  |
| **Total current liabilities**                       | 1,764,338| 1,137,336|

| Noncurrent Liabilities                              |         |         |
| Long-term debt, net of current maturities           | 96,445  | 128,502 |
| Capital lease payable                               | 307,670 | -       |
| Other long-term liabilities                         | 139,374 | 93,147  |
| **Total liabilities**                               | 543,489 | 221,649 |

| Net Assets                                          |         |         |
| Unrestricted                                        | 2,307,827| 1,358,985|
| Undesignated                                        |         |         |
| Designated for Endowment                            | 472,391 | 922,111 |
| Reserved for property and equipment                 | 1,001,559| 1,001,559|
| **Total unrestricted**                              | 1,568,846| 1,543,802|
| Temporarily restricted                               | 122,639 | 50,000  |
| **Total net assets**                                | 3,165,435| 3,517,472|

### Liabilities and New Assets

| **Total liabilities**                                | $5,473,262| $4,876,457|

---

**Family Focus, Inc. Statement of Financial Position: June 30, 2017 and 2016**

### Between 2011 and 2017, Family Focus has reduced its dependence on government grants from 85% to 73% and expanded other sources of revenue.

### In FY 2017, Family Focus reached:
- **Total individuals**: 17,000
- **Students at 21 sites**: 1,497
- **Families through home visits**: 1,121
- **Participants from the Illinois Department of Children and Family Services**: 437
FY 2017 DONORS
Family Focus gratefully acknowledges the individuals, companies and foundations that generously supported our mission from July 1, 2016 to June 30, 2017.

$150,000+
Get IN Chicago
United Way of Metropolitan Chicago
Pritzker Early Childhood Foundation

$100,000 to $149,999
Chicago Tribune Charities - Holiday Campaign, a McCormick Foundation fund
Charles E. Marks, Jr. Charitable Trust
Gustafson Family Foundation
Healthcare Foundation of Highland Park

$75,000 to $99,999
Anonymous
The Crown Family
Irving Harris Foundation
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$25,000 to $74,999
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Community Memorial Foundation
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Grant Healthcare Foundation
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Yea! Highland Park

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Siragusa Foundation

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Highland Park Community Foundation
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United Way of Lake County
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DePaul University
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Mr. Wade Fetzer
Mr. and Mrs. Stephen Fortino
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NorthShore University Health System
Northwestern University
Delores G. Norton, Ph.D.

Special thanks to the attorneys at Jones Day for their generous pro bono services.
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Mr. and Mrs. Charles Huebner
Illinois Tool Works Foundation
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Mr. and Mrs. Tim Burge
Mr. and Mrs. A.S. Butkus, Jr.
Dr. Laura Calamos Nasir
Mr. and Mrs. Will Campbell
Mr. Chris Capps

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Mr. and Mrs. Erik D. Barefield
Ms. Nora Barquin and Mr. John Berdell
Ms. Jane Bilger and Mr. Andrew Philipsborn
Ms. Judy Block
Ms. Carol A. Bobrow and Mr. James P. Reardon
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Ms. Lisa Herrera
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Mr. James W. Hock
Ms. Susan Jacobs
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Mr. and Mrs. Edward Kalebich
Mr. Jason Lamoreaux
Mr. and Mrs. Burt B. Lasko
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Mr. and Mrs. Charles Lipson
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Ms. Benetta Mansfield
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Ms. Denise Renee Martin
Mr. Thomas McDonald

Mr. and Mrs. George T. Simon
John & Carol Walter Family Foundation
Ms. Margaret Weiss and Mr. David Austen-Smith
Ms. Sara E. West and Mr. Oliver T. Mamaril
Ms. Mary J. Wilkerson

$250 to $499
Anonymous (4)
Mr. and Mrs. John Bakalar
Mr. and Mrs. Thomas Bayer
Ms. Kay Berkson and Mr. Sidney Hollander
Mr. and Mrs. Tim Burge
Mr. and Mrs. A.S. Butkus, Jr.
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www.family-focus.org
for an extended donor roster

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Aurora, IL 60505
630-844-2550

Cicero
St. Frances of Rome
1500 S. 59th Avenue
Cicero, IL 60804
708-652-0900

DuPage
2174 Gladstone Court
Glen Ellyn, IL 60137
630-521-8808

Elgin
620 Wing Street, Ste. 10
Elgin, IL 60123
630-521-8808

Englewood
6727 S. Western Avenue
Chicago, IL 60636
773-962-0366

Evanston
2010 Dewey Avenue
Evanston, IL 60201
847-475-7270

Highland Park
330 Laurel Avenue
Highland Park, IL 60035
847-433-0377

Lawndale
3517 W. Armitage Avenue
Chicago, IL 60624
773-722-5057

Melrose Park
St. Charles Borromeo
1635 N. 37th Street
Melrose Park, IL 60160
708-652-0900

Nuestra Familia
4145 W. Armitage Avenue
Chicago, IL 60639
773-276-0940
## FY 2017 Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Title/Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Neil Hughes</td>
<td>Chair, HUB Midwest International, Ltd.</td>
</tr>
<tr>
<td>Vaughn Gordy</td>
<td>Vice Chair, Retired, GreatBanc Trust Company</td>
</tr>
<tr>
<td>Sharad K. Kapur</td>
<td>Treasurer, Retired, Accenture</td>
</tr>
<tr>
<td>Sara E. West</td>
<td>Secretary, Urban Partnership Bank</td>
</tr>
<tr>
<td>Bernice Weissbourd</td>
<td>Founder and Chairman Emerita</td>
</tr>
<tr>
<td>Merri Ex</td>
<td>President and CEO, Family Focus</td>
</tr>
<tr>
<td>Kyle Bab</td>
<td>Deloitte</td>
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<tr>
<td>Barry A. Barretta</td>
<td>Ernst &amp; Young</td>
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<tr>
<td>Aaron F. Bianco Diaz</td>
<td>Ariel Investments, LLC</td>
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<tr>
<td>Brian Brown*</td>
<td>Wintrust Bank</td>
</tr>
<tr>
<td>Jeremy Cairney*</td>
<td>JP Morgan Chase</td>
</tr>
<tr>
<td>Amy DeVore</td>
<td>Compass Mind + Body Yoga</td>
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<td>Stephen Fortino</td>
<td>Morgan Stanley</td>
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<td>Stephen Friedman</td>
<td>SB Friedman Development Advisors</td>
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<tr>
<td>Amy Garvey</td>
<td>MB Financial</td>
</tr>
<tr>
<td>Noni K Gaylord-Harden, Ph.D.*</td>
<td>Loyola University</td>
</tr>
<tr>
<td>James Gottlieb*</td>
<td>Chuhak &amp; Tecon</td>
</tr>
<tr>
<td>Sara J. Gourley</td>
<td>Sidley Austin LLP</td>
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<tr>
<td>Ruth Grant, Ph.D.</td>
<td>Duke University</td>
</tr>
<tr>
<td>William M. Grossmann</td>
<td>Attorney at Law</td>
</tr>
<tr>
<td>Rheaana Towner Guess</td>
<td>Hitachi Consulting</td>
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<tr>
<td>Julie Hamos</td>
<td>Healthcare Consultant</td>
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<tr>
<td>Susan Jacobs</td>
<td>Tronc</td>
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<tr>
<td>Carol Kloster</td>
<td>Retired, Chas. Levy and Company</td>
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<tr>
<td>Elizabeth McRee</td>
<td>Jones Day</td>
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<td>Nancy Meyer</td>
<td>Irving Harris Foundation</td>
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<tr>
<td>Mary Quigg</td>
<td>Salesforce</td>
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<tr>
<td>Gwendolyn D. Rogers, Ph.D.</td>
<td>Retired, Chicago Public Schools</td>
</tr>
<tr>
<td>Rita P. Sussman, Ph.D.</td>
<td>Clinical Psychologist</td>
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<tr>
<td>Agustin Tinoco*</td>
<td>MB Financial Bank</td>
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<tr>
<td>Stephen M. Vick*</td>
<td>Infant Welfare Society</td>
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<tr>
<td>Richard Weissbourd, Ph. D.</td>
<td>Harvard University</td>
</tr>
<tr>
<td>Scott M. Wilgenbusch</td>
<td>RSM US</td>
</tr>
</tbody>
</table>

*Member, Center Advisory Council

## FY 2017 Founders, Emeritus, and Professional Advisory Board of Directors

<table>
<thead>
<tr>
<th>Founders and Honorary Board</th>
</tr>
</thead>
<tbody>
<tr>
<td>Irving B. Harris†</td>
</tr>
<tr>
<td>Bernard Weissbourd†</td>
</tr>
<tr>
<td>Christine Albritton</td>
</tr>
<tr>
<td>Charles Benton†</td>
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<tr>
<td>Hon. Marjorie Craig Benton</td>
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<tr>
<td>Barbara Bowman</td>
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<tr>
<td>Lester Crown</td>
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<tr>
<td>Onnie Darrow</td>
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<tr>
<td>James C. Hagy</td>
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<tr>
<td>Chaz Hammelsmith Ebert</td>
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<tr>
<td>King Harris</td>
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<tr>
<td>Christie Hefner</td>
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<tr>
<td>James W. Hock</td>
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<tr>
<td>Judy Langford</td>
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<tr>
<td>Arthur C. Nielsen III, M.D.</td>
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<tr>
<td>Jeffrey Rhodenbaugh</td>
</tr>
<tr>
<td>John W. Rogers, Jr.</td>
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<tr>
<td>Warner Saunders</td>
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<tr>
<td>Herbert F. Stride</td>
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<tr>
<td>Anne Lea Tuohy</td>
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<tr>
<td>Kim Waller</td>
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<table>
<thead>
<tr>
<th>Professional Advisory Board</th>
</tr>
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<tbody>
<tr>
<td>Susan Crown-Kunkler</td>
</tr>
<tr>
<td>Robert P. Gordon, M.D.</td>
</tr>
<tr>
<td>Raymond Grady</td>
</tr>
<tr>
<td>Susan Manilow</td>
</tr>
<tr>
<td>John L. McKnight</td>
</tr>
<tr>
<td>Dolores G. Norton, Ph.D.</td>
</tr>
<tr>
<td>Bettylu K. Saltzman</td>
</tr>
</tbody>
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†Deceased